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## Letter of Support

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**Shirley Britto** <sbritto@avalinahomes.com>  
To: Victoria Municipality PEI <victoriamunicipalitypei@gmail.com>  
Cc: Cory Levy <clevy@avalinahomes.com>

Tue, May 2, 2023 at 2:19 PM

Hello Anna,

Thank you for your revert.

We are looking towards Public ownership model. This sounds more feasible to us. If you have any designated plot of land to develop into affordable housing we are ready to build it.

The word "Affordable" in our intended application means units costing 30% or less of a household's income than single and semi-detached houses for both renters and owners. These types of homes make great options for seniors looking to downsize and new immigrants who cannot afford the urban cost of living.

Please feel free to write to me if you need any further clarifications.

Have a great week ahead!

Sincerely,  
Shirley Britto.

On May 2, 2023, at 9:59 AM, Victoria Municipality PEI <victoriamunicipalitypei@gmail.com> wrote:

Thanks Shirley.

On the question of public ownership, this would mean the municipality owning the relevant plot of land, and seeking out and paying a developer (e.g. Avalina) to build affordable units according to criteria set by the municipality. The municipality then goes on to own and manage the building.

In a private option, I'm assuming that you would seek out land for sale in the municipality and would own and build the lots, and then rent them privately direct to the public, or sell. Is that correct?

A further question for you: what is the definition of 'affordable' housing in your application?

With thanks,  
Anna K

On Fri, Apr 21, 2023 at 2:22 PM Shirley Britto <sbritto@avalinahomes.com> wrote:

Hi Anna,

Happy Friday!

Thanks for taking time and reverting to my email. Please find answers to your questions below

- Are you already considering Victoria as a location?

**We chose Victoria because of the growth in recent years and felt it is a viable option that we would like to explore.**

- Would these be privately owned by Avalina, or would you be building them for private or public ownership?

**Can you please elaborate on public ownership. We are open to all options.**

- Are you envisaging single family homes or units/flats?

**We would be considering a multiplex.**

- Does Avalina do design/plans, or only construction after someone else has created a plan?

**We can design in-house however we would look at the cost for a professional service provider.**

Please let me know if you have any questions. We would be happy to help.

Have a nice weekend!

Thank you,

Shirley.

On Thu, Apr 20, 2023 at 10:38AM Victoria Municipality PEI <[victoriamunicipalitypei@gmail.com](mailto:victoriamunicipalitypei@gmail.com)> wrote:  
Hi there Shirley,

Can you give me more information about the 4 to 5 affordable housing units you intend to build?

Questions I have:

- Are you already considering Victoria as a location?
- Would these be privately owned by Avalina, or would you be building them for private or public ownership?
- Are you envisaging single family homes or units/flats?
- Does Avalina do design/plans, or only construction after someone else has created a plan?

As CAO I am interested in exploring options for housing in Victoria, to present proposals to our planning board and Council.

With a bit more information, I can consider providing a letter of support for your grant application.

With thanks,  
Anna K

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Anna Keenan (she/her or they/them)

Chief Administrative Officer (CAO)

Rural Municipality of Victoria 🌻

(902) 658 2541

Public Office Hours: Mon-Thur - 9:30am-12pm & 1-3:30pm

Victoria historic schoolhouse, 730 Victoria Rd, Victoria-by-the-Sea

On Wed, Apr 19, 2023 at 12:05 PM Shirley Britto <[sbritto@avalinahomes.com](mailto:sbritto@avalinahomes.com)> wrote:

Dear Anna,

Greetings to you!!!

Hello! I am Shirley from Avalina Homes Inc.

We are General Contractor based in Cornwall, PEI.

We build new homes, affordable units and also carry out renovation projects.

I had a good conversation with Marsha today. She advised me to write to you about our interest.

We intend to apply for the \$50 million PEI Housing Development Challenge out of which \$20 million is designated to Rural.

There is a huge housing crisis in PEI as we see more Newcomers coming in every year.

2022 brought close to 3500 new immigrants to PEI.

There is a surge in demand and shortage in supply. We intend to build 4 to 5 Affordable housing Units if we qualify for the Housing Development challenge program.

We would appreciate a Letter of support from Victoria Municipality for evaluation purposes.

We look forward to hearing from you and also would love to do our part for the community in building dwelling units where families will have their own shelter to live in peacefully.

Thank you so much!

Yours Sincerely,  
Shirley

**Shirley Britto**

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